Siemens Government Technologies Welcomes Michael House as Head of Business Development

WASHINGTON – Siemens Government Technologies (SGT) today announced that Michael House has been appointed its vice president of Business Development. House will lead the organization’s business capture planning, development and proposal operations, tailoring solutions that Siemens is uniquely qualified to offer in energy resiliency, smart infrastructure, automation and software-driven optimization of maintenance, sustainment and production activities for today’s inherently complex government missions.

House joins SGT from AECOM, where he most recently led that organization’s Energy Consulting Services Business in the Americas. In that role, he successfully led capture efforts earning roles on multiple large IDIQ contracts with ceiling values totaling approximately $15 billion, as well as multiple master service agreements with utilities, organically growing the business.

“Mike’s experience working with customers to understand their challenges first, before advancing a specific technology or product, has earned him the essential trust needed to be a true solution partner,” said Tina Dolph, president and CEO, Siemens Government Technologies. “With a deep technical proficiency as an engineer, complemented by a strong business acumen, Mike has been a highly respected and sought after leader in every organization he has served, and, I’m excited to partner with him now in expanding our work across new customers and missions.”

With more than 25 years in technical, program and business development roles, House began his career at the Knolls Atomic Power Laboratory as a lead engineer, before moving on to General Electric where he led the commercialization of next generation gas and steam turbine control systems. He later transitioned to program management at Northrop Grumman, where he and his team were responsible for the delivery of space qualified hardware for NASA and other government agencies.

House holds a Master of Business Administration from Rensselaer Polytechnic Institute, and master's and bachelor's degrees in Engineering Mechanics and Engineering Science, respectively, from the Pennsylvania State University. He also holds five patents, with several additional pending.

“I'm eager to get started with an opportunity to engage the totality of Siemens’ portfolio, leveraging the company's proud history of technical innovation for more than 170 years around the world, to best serve the needs of government customers here at home,” House said.

About Siemens Government Technologies
Siemens Government Technologies is a leading integrator of Siemens' innovative products, technologies, software and services to address U.S. government customer imperatives in the areas of energy generation and resiliency, smart infrastructure modernization, and software-driven optimization of maintenance, sustainment and production activities across government and its supplier base.

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